




# Course5 Threat Intelligence Report

## Threat Intelligence: Immunizing the Organization against Cybercrime

November 2017

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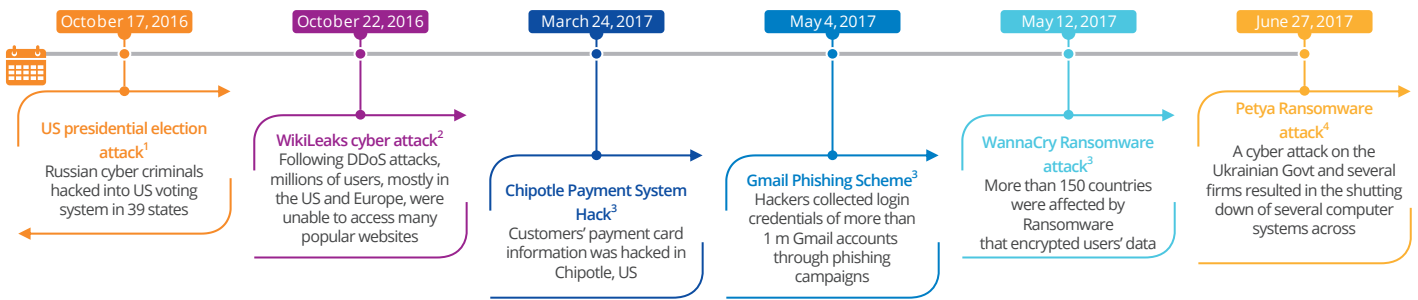


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# Growing cyber attacks: Worldwide scenario

## Major attacks over the recent months...



**Users**

In 2016, someone's identity was stolen every 2 sec<sup>5</sup>

A total of 1.1 bn total identities were exposed by hackers in 2016<sup>5</sup>

In 2016, 70% who were subject to cyber attacks had to pay to unlock their device<sup>5</sup>

**Attacks**

73% of malware attacks in 2016 began with phishing emails<sup>5</sup>

Number of cyber attacks on the government sector doubled globally to 14% in 2016<sup>5</sup>

**Loses**

\$4.63 bn losses resulted from 1,407,849 Cybercrimes from 2013 until 2016<sup>9</sup>

40% of breached organizations lost 20% customer base in 2016<sup>9</sup>

**Cyber Criminals**

Since 2010, hackers have earned £85 bn, with £12.8 bn earnings in 2016 alone<sup>6</sup>

£32.60 is the average earnings of hackers per hour<sup>6</sup>

Cyber criminals demanded an average ransom of \$1,077 per victim in 2016<sup>13</sup>

**Attacks across geographies**

\$3.6 mn is the total cost of global data breaches in June 2017<sup>7</sup>

53% of worldwide phishing attacks in 2016 originated from EMEA<sup>11</sup>

DDoS: Distributed Denial of Service

## Targeted platforms and technologies

In today's cyber landscape, new and sophisticated threats continue to emerge on a daily basis across multiple platforms & technologies. Cyber criminals pose different types of threats to organizations across various sectors and geographies, driven by a host of socio, economic and political motivators\*

**The most targeted platforms and technologies**

- Technology and business-related websites are the most frequently exploited websites<sup>1</sup>
- Android OS is the most attacked mobile platform<sup>1</sup> (290 vs 316)
- 66% of IoT attacks are detected in video cameras<sup>2</sup>

**Most attacked sectors worldwide<sup>2</sup>**

- Cyber attacks on the Government sector increased from 7% in 2015 to 14% in 2016<sup>2</sup>
- Cyber attacks on the finance sector increased from 3% in 2015 to 14% in 2016<sup>3</sup>

**Top attacked source countries<sup>2</sup>**

- U.S. (6.3%)
- U.K. (3.0%)
- China (4%)
- Other (3%)

US has consistently been the major source of hostile activity since 2013<sup>3</sup>

**Most targeted user technologies**

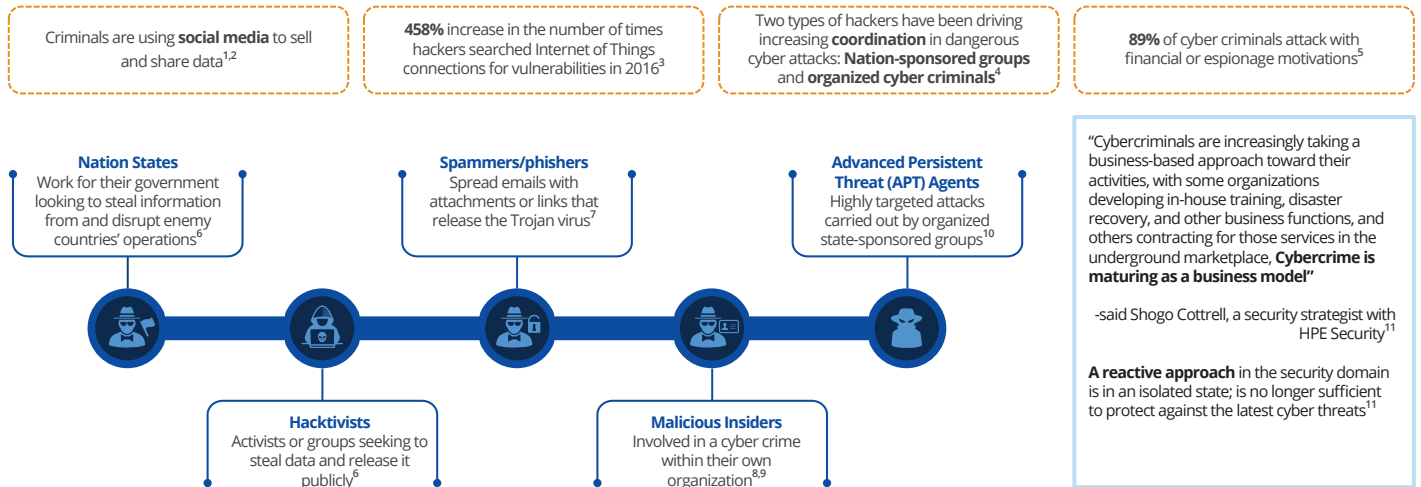
- Enterprises business incurred \$3 bn losses due to Business Email Compromise (BEC) scams<sup>4</sup>
- Nearly 30% of attacks targeted end-user technologies are from Adobe, Java, and Microsoft products<sup>3,5</sup>

**Most prevalent types of attack<sup>2</sup>**

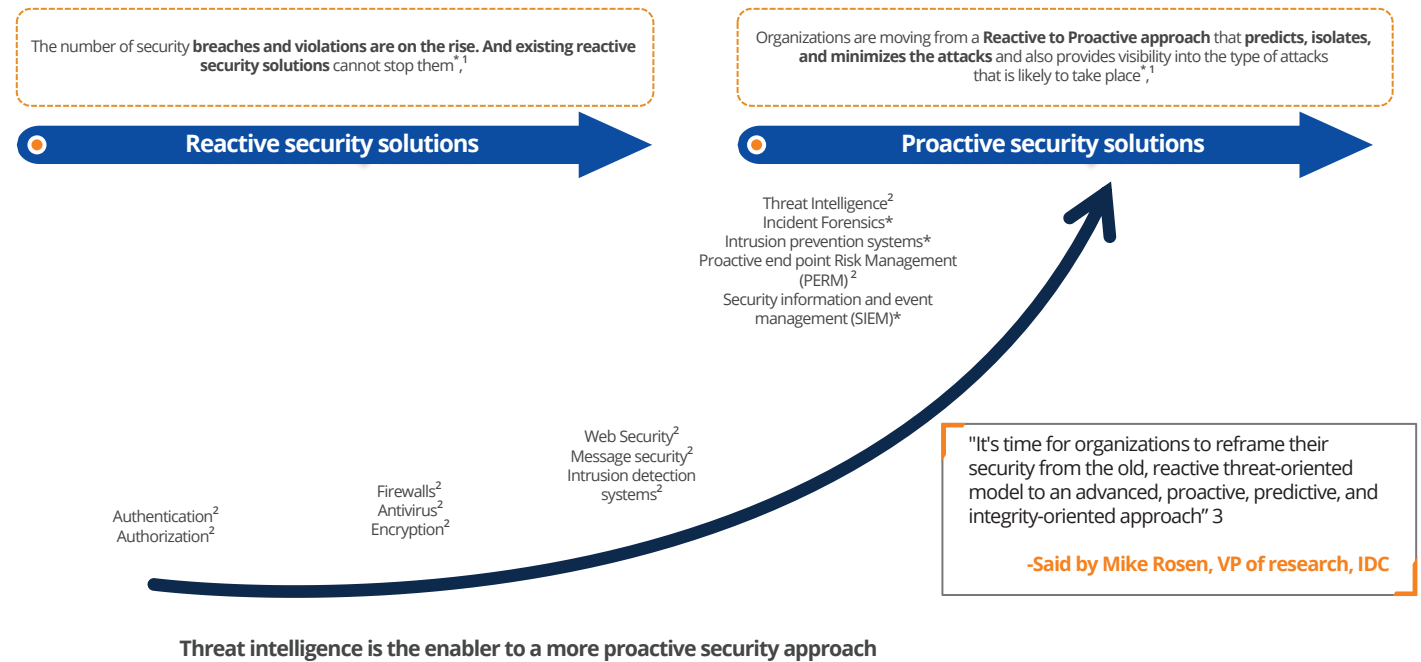
- Suspicious activities, with a 30% share, remained the most prevalent type of attack in 2016<sup>2</sup>
- Web application attacks up from<sup>1</sup> 3% to 6%
- DoS/DDoS up from<sup>1</sup> 15% to 16%

# Cybercriminals: Who and Why

Cyber criminals are professional, organised, better funded, well trained and highly motivated in executing threats and attacks that outweigh security teams capabilities\*....



# Security solutions: Changing approach



# Threat Intelligence: Why and How

Cyber attackers continuously targeting businesses/organizations\*

In this scenario, a sophisticated security solution such as "Threat Intelligence" is inevitable\*

Threat= Capability to Cause Harm  
 Intelligence= Information, Analysis & Context  
 Threat Intelligence=Information, its Analysis and Context Regarding 'Things' that might cause Harm<sup>1</sup>

"Threat intelligence" in organizations will manage cyber attacks by being both proactive and responsive.

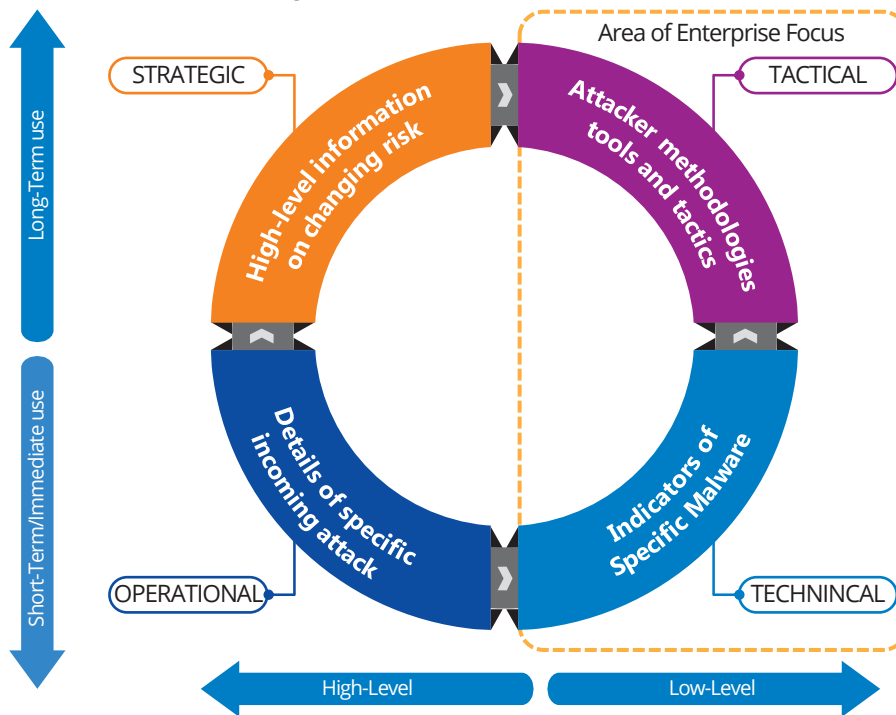
Adopting the life-cycle model, the outcome of the analysis will allow organizations' security teams to keep an eye out for cyber attacks in advance and take remedial measures\*

Threat Intelligence life cycle<sup>2</sup>



## Threat Intelligence: Need at various organizational levels

Need for Threat Intelligence at different levels of an organization<sup>1</sup>



**Strategic Threat Intelligence<sup>1</sup>**  
**Target Audience:** The board, executive management and decision makers  
**Focus** of changing risks, high level topics: Geopolitics foreign markets and cultural background  
**Vision timeframe:** Years

**Operational Threat Intelligence<sup>1</sup>**  
**Target Audience:** Strategic security teams and defenders  
**Focus** on threat actors, nations state actors and future attacks, etc. based on infiltration threat actor groups  
**Vision Timeframe:** Hours to months

**Tactical Threat Intelligence<sup>1</sup>**  
**Target Audience:** System admins, pen testers, Hunters  
**Focus** on TTPs (Tactics, Techniques and procedures, tools, etc.)  
**Vision Timeframe:** Weeks to months

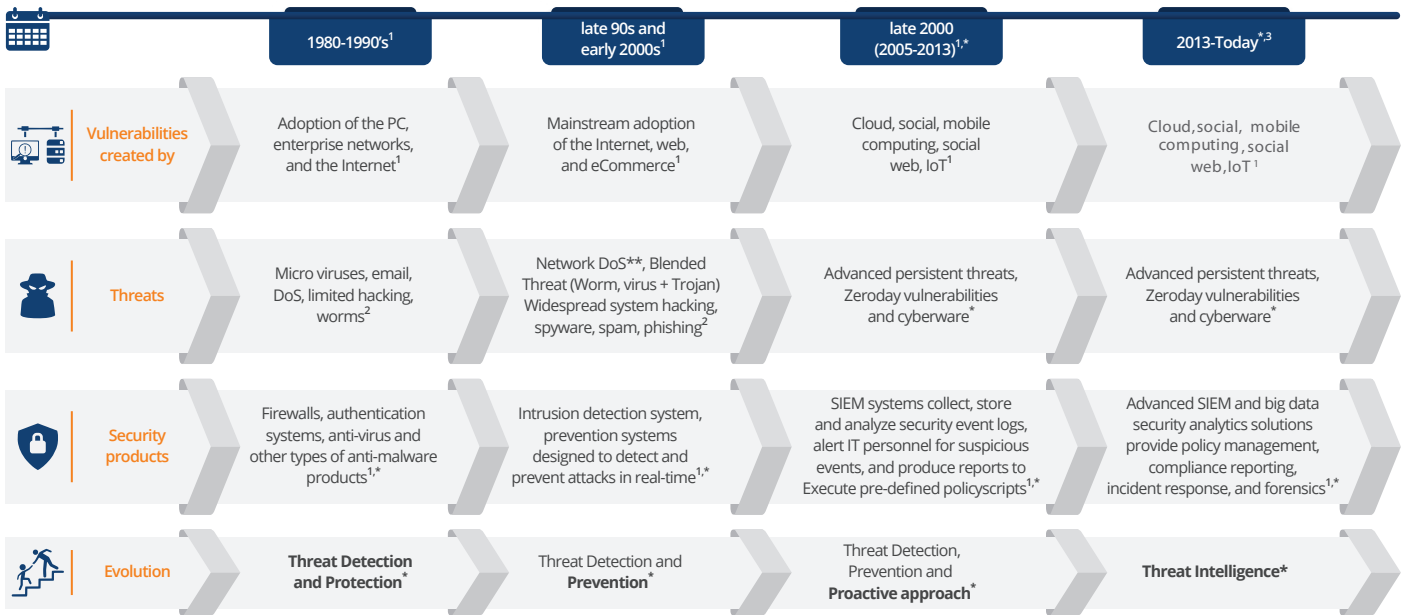
**Technical Threat Intelligence<sup>1</sup>**  
**Target Audience:** SOC, IR, Firewall Admins  
**Focus** on Indicators of compromise, malware domains, artefacts, signatures, etc.  
**Vision timeframe:** Hours to years

# Defining Threat Intelligence



APT: Advance Persistent Threats

# Threat Intelligence: The Evolution



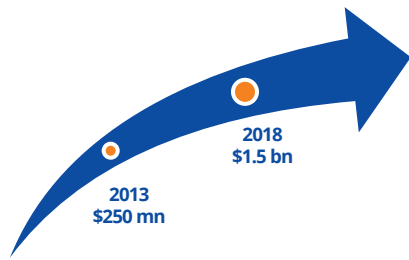
DoS: Denial of service; SIEM: security information and event management

\*\*Denial of service DoS



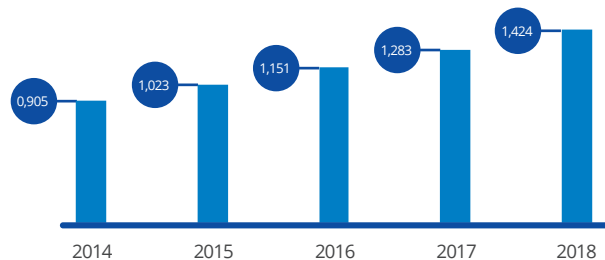
# Threat Intelligence: Market landscape and opportunity

## Threat intelligence market is growing1.....



Source: Competitive Landscape, Threat Intelligence services, Gartner, Oct 2015

## Worldwide Threat Intelligence security services spending in \$ bn<sup>23</sup>



Source: Worldwide Threat Intelligence Security Services 2014 - 2018 Forecast; IDC Mar 2014

"North America will lead Threat Intelligence security market in the future<sup>4</sup>

SME segment is expected to adopt Threat intelligence at the highest rate during 2017-2022<sup>5</sup>

Incident forensics, a Threat Intelligence segment, is expected to grow at the highest CAGR during 2017-2022<sup>5</sup>

By 2020, Threat Intelligence will be the fastest-growing section of the fifty billion dollar network security market, becoming ten times more valuable than traditional security solutions<sup>6</sup>



By 2018, 60% of companies worldwide will use outside Threat Intelligence services. These offers are skyrocketing and becoming essential to the security strategy of corporations<sup>7</sup>



## Threat Intelligence: The Evolution

### Technology Growth and Usage Changes\*

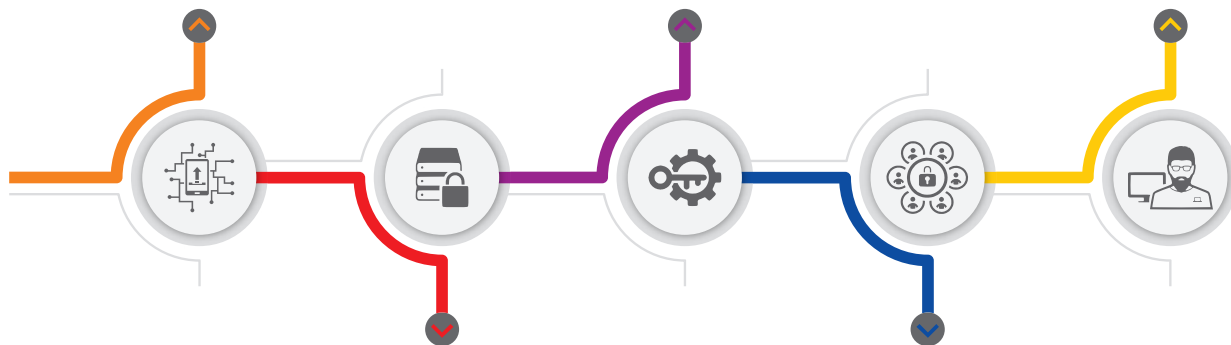
Organizations' use of latest technologies such as BYOD, wireless networking, virtualization and cloud computing, is resulting in exposure to advanced cyber attacks, thus fuelling the need for advanced security solutions such as Threat Intelligence

### Obsolete Traditional security tools\*

Traditional security tools are becoming less effective in addressing the new and evolving cyber security breaches

### Increasing complexity of cyber threats<sup>1</sup>

Companies are targeted with Advanced Persistent Threats (APTs), such as DDoS, Ransomware, thus driving the adoption of Threat Intelligence security services



### Growing concerns on data security and across industries<sup>1</sup>

Cyber attacks are rampant irrespective of the type of industry. Therefore organizations across various industries are responding to these cyber threats by issuing strict security regulations and compliance with data security

### Increasing adoption of crowd sourced Threat Intelligence<sup>2,3</sup>

There has been an increase in the number of security professionals sharing threat data publicly, as well as with trusted peers, which has effected a jump in the adoption of crowdsourced platforms for Threat Intelligence sharing

# Threat Intelligence: Major inhibitors



## Shortage of skilled cyber security professionals<sup>1,\*</sup>

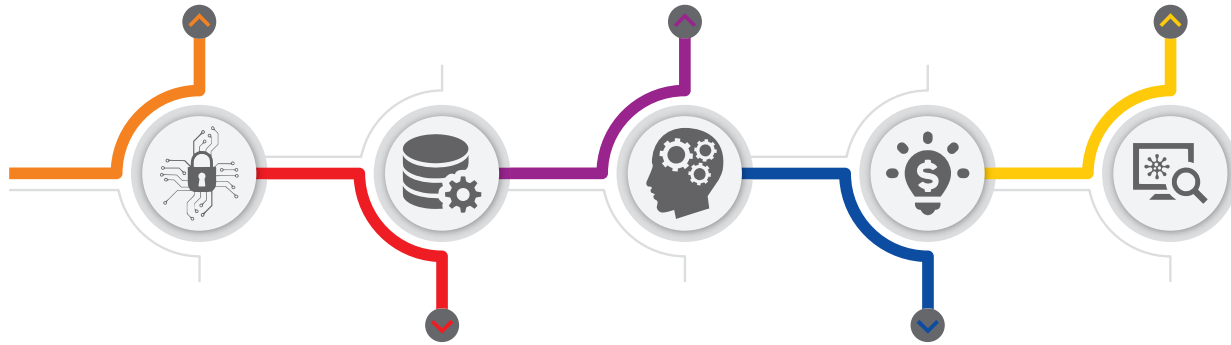
There is a shortage of skilled cyber security professionals to effectively manage large volumes of unstructured threat information. The most skilled candidates are hired by larger organizations

## Lack of expertise and technical knowledge<sup>2,\*</sup>

Threat management requires experience to identify threats, understand the technicalities, and take prompt legal action to mitigate risks. So it is necessary to train and retain highly experienced Threat Intelligence professionals

## Lack of ability to choose right Threat Intelligence platform<sup>1,\*</sup>

An organization's ability to choose the right Threat Intelligence platform that best fits with their security infrastructure in the crowded market is still a major concern for the organizations



## Data Overload<sup>1,\*</sup>

Security operations centers (SOC) are flooded with immense volumes of data from Threat Intelligence sources, and public/private sharing platforms. Hence, digesting threat information feeds from multiple sources can be a slow and painful process

## Lack of budget<sup>2,\*</sup>

The cost of deployment is still high and many enterprises view budgetary constraints as a barrier. Organisations are now simply rebalancing their investments, without necessarily allocating increased budgets for Threat Intelligence

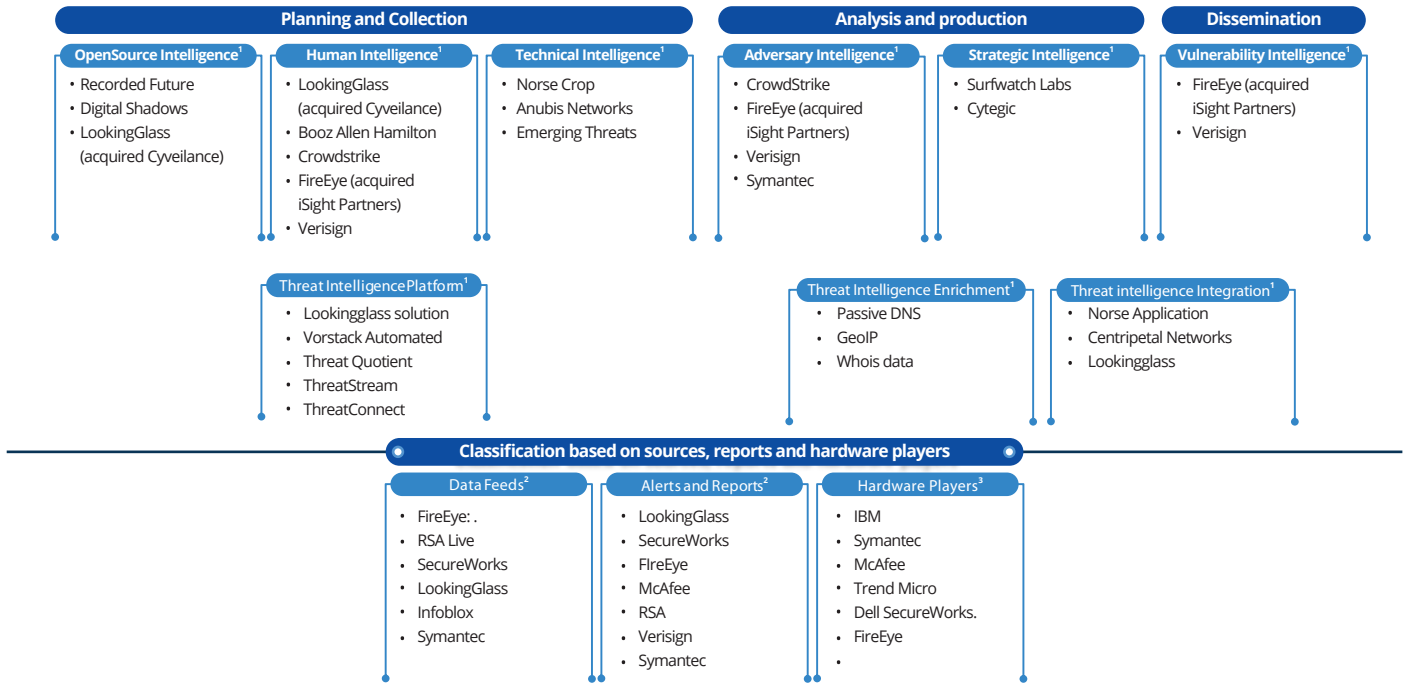
## Leading vendors in the market





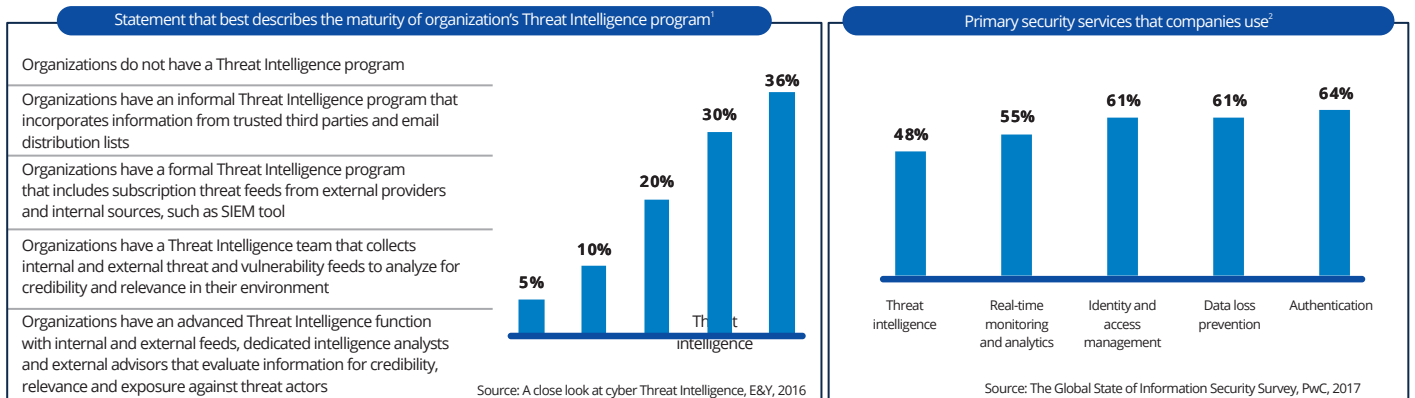
# Threat Intelligence: Classification of vendors

## Classification based on Threat Intelligence cycle



## How are businesses embracing Threat Intelligence currently

Organizations are starting to move beyond offering reactive security solutions, and embracing proactive Threat Intelligence



51% global CIOs and CSOs monitor and analyze Threat intelligence to help detect risks and incidents<sup>3</sup>



20% of organizations outsource their Threat Intelligence collection and/or feeds<sup>4</sup>



31% of organizations have SOC\*\* dedicated individuals focusing solely on Threat Intelligence<sup>4</sup>



41% of organizations say their SOC\* has a paid subscription to Threat Intelligence feeds<sup>4</sup>

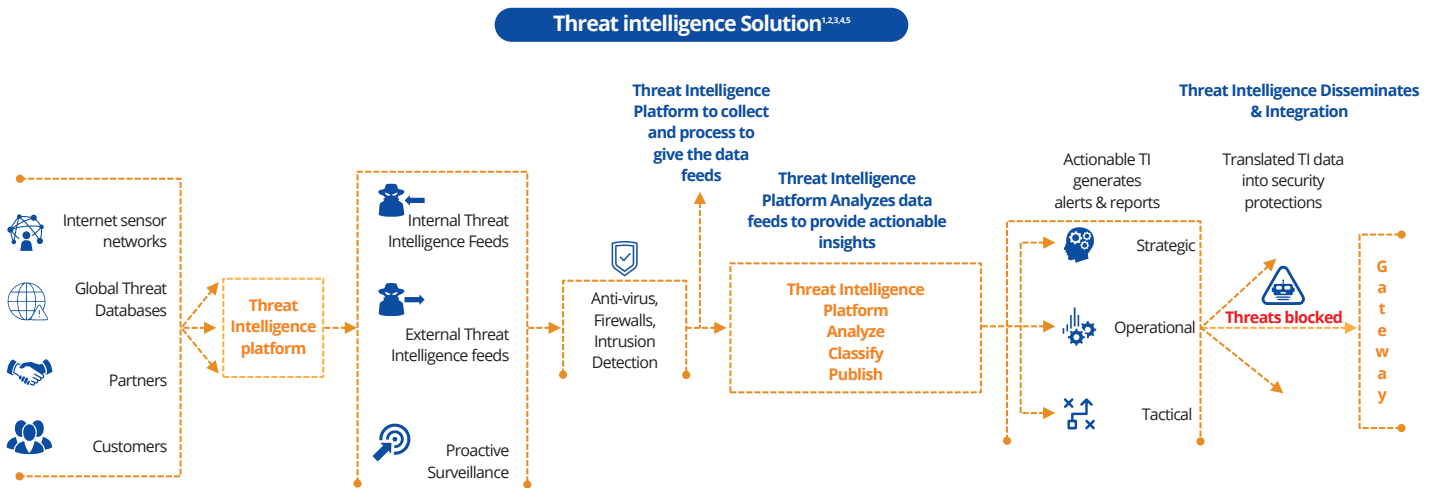


14% of organizations outsource their Threat Intelligence analysis<sup>4</sup>



Source: A close look at cyber Threat Intelligence, E&Y, 2016

# Threat Intelligence solution fitment in organizations



## Threat Intelligence: Existing scenario

Approach towards Cyber Security is shifting from reactive to proactive, which has enabled 'Threat Intelligence' to gain traction in the market. In the current scenario\*...



### Current Scenario

- “ Increasing adoption of Threat Intelligence is affecting traditional security offerings such as firewalls, antivirus programs, etc.\* ”
- “ Vendors are offering fragmented Threat Intelligence solutions to customers\* ”
- “ Financial and government institutions lead in implementing Threat Intelligence solutions. However, it is observed that health care, retail, manufacturing and telecom sectors are also using Threat Intelligence platforms extensively\* ”
- “ More than half of all organizations at a global level do not have a total Threat Intelligence solution implemented in their networks or systems\* ”
- “ Cloud-based threat-management capabilities are rapidly evolving, changing the model of on-premise cybersecurity and privacy solutions\* ”

## Threat Intelligence: Existing scenario

Approach towards Cyber Security is shifting from reactive to proactive, which has enabled 'Threat Intelligence' to gain traction in the market. In the current scenario\*...



### Market Growth

- “ There are very few vendors present in the security market who provide complete (end to end) Threat Intelligence solutions. Hence there is an increasing demand for vendors who offer comprehensive Threat Intelligence solutions\* ”
- “ estimates that Threat Intelligence will protect IoT devices used by consumers that are connected to the internet\* ”
- “ In the future, most of the large security vendors are likely to offer Threat Intelligence as the default solution in their security solution portfolio\* ”
- “ With growing concerns over cyber attacks, Threat Intelligence start ups offering niche features will continue to emerge\* ”
- “ The demand for Threat Intelligence skilled professionals will continue to grow in the future\* ”



## Technology Growth

“ Threat Intelligence technologies such as advanced threat prevention, security-incident management, SIEM, next generation firewalls and forensic analysis, are expected to witness growth in the coming years\* ”

“ Opensource Threat Intelligence data will gain traction in terms of sharing Threat Intelligence feeds to the public domain\* ”

“ Threat Intelligence features that are likely to be included in the future are intelligence sharing, machine learning and AI as primary features that will help in blocking future attacks \* ”

# About Course5 Intelligence

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